### HANOI TRADE JOINT STOCK CORPORATION SEPARATE FINANCIAL STATEMENTS

Q2 2025



38-40 Le Thai To, Hoan Kiem Ward, Ha Noi

Telephone: 024 - 38267984 - Fax: 024 - 39288407

### SEPARATE BALANCE SHEET

As at 30 June 2025

ASSETS	Code	Notes	Ending Balance (As at 30 June 2025)	Beginning Balance (As at 01 January 2025)
A. CURRENT ASSETS	100		1.119.630.892.257	1.181.614.653.585
I. Cash and cash equivalents	110	V.01	37.403.126.957	51.757.199.535
1. Cash	111		29.403.126.957	51.757.199.535
2. Cash equivalents	112		8.000.000.000	
II. Short-term financial investments	120	V.02	-1	-
1. Held-to-maturity investments	123			
III. Short-term account receivables	130		1.024.716.946.330	1.073.797.843.147
1. Short-term trade receivables	131	V.03	291.543.604.463	287.583.935.805
2. Short-term advances to suppliers	132	V.04	326.132.265.878	324.884.763.063
3. Receivables for current loans	135	V.05	140.042.969.710	174.232.969.710
4. Other short-term receivables	136	V.06	461.192.019.486	481.290.087.776
5. Provision for short-term doubtful debts	137		(194.193.913.207)	(194.193.913.207)
IV. Inventories	140		31.868.924.127	31.318.815.465
1. Inventories	141	V.07	31.868.924.127	31.318.815.465
2. Provision for devaluation of inventories	149		9	=
V. Other short-term assets	150	V.08	25.641.894.843	24.740.795.438
1. Short-term prepayments	151		13.286.232.001	13.049.229.612
2. Value added tax deductibles	152		11.767.202.901	11.213.702.932
3. Taxes and other receivables from the State budget	153		588.459.941	477.862.894
4. Other short-term assets	155		- "	4
B. NON-CURRENT ASSETS	200		1.895.592.208.420	1.867.523.237.644
I. Long-term receivables	210		8.531.045.947	8.725.396.857
1. Long-term trade receivables	211	V.03	7.428.249.307	7.624.765.257
2. Other long-term receivables	216	V.06	1.102.796.640	1.100.631.600
II. Fixed assets	220		516.425.813.000	522.094.414.658
1. Tangible fixed assets	221	V.09	470.611.143.123	476.279.744.781
- Cost	222		752.030.394.956	747.186.099.581
- Accumulated depreciation	223		(281.419.251.833)	(270.906.354.800)
2. Intangible fixed assets	227	V.10	45.814.669.877	45.814.669.877

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	5000			
- Cost	228		48.749.592.011	48.749.592.011
- Accumulated depreciation	229		(2.934.922.134)	(2.934.922.134)
III. Investment property	230	V.11	92.669.494.369	94.506.412.135
- Cost	231		131.527.016.822	131.527.016.822
- Accumulated depreciation	232		(38.857.522.453)	(37.020.604.687)
IV. Long-term assets in progress	240		848.962.939.943	847.032.762.520
1. Long-term assets in progress	241	V.12	546.895.305.236	546.582.721.998
2. Construction in progress	242	V.13	302.067.634.707	300.450.040.522
V. Long-term financial investments	250		334.469.166.345	288.770.246.345
1. Investments in subsidiaries	251	V.14	139.438.927.755	95.538.927.755
2. Investment in associates, affiliates	252	V.15	130.932.302.987	130.932.302.987
3. Equity investments in other entities	253	V.16	77.247.472.782	75.448.552.782
4. Allowance for diminution in the value of long-t	254		(13.149.537.179)	(13.149.537.179)
5. Held-to-maturity investments	255			
VI. Other long-term assets	260		94.533.748.816	106.394.005.129
1. Long-term prepayments	261	V.17	94.533.748.816	106.394.005.129
2. Other long-term assets	268		, " + - + + F" <u>-</u> ,	<u>-</u>
TOTAL ASSETS	270		3.015.223.100.677	3.049.137.891.229
RESOURCES	Code	Notes	Ending Balance (As at 30 June 2025)	Beginning Balance (As at 01 January 2025)
A. LIABILITIES	300		795.763.784.761	833.315.187.863
I. Current liabilities	310		599.292.012.550	639.877.068.260
1. Short-term trade payables	311	V.18	14.438.823.290	14.026.066.358
2. Short-term advances from customers	312	V.19	838.301.033	2.702.568.219
3. Taxes and amounts payable to the State budget	313	V.20	3.664.457.131	27.114.110.760
4. Payables to employees	314		2.392.311.908	4.798.833.413
5. Short-term accrued expenses	315	V.21	14.171.659.883	4.069.441.910
5. Short-term unrealized revenues	318	V.22	10.414.754.071	8.900.295.079
7. Other current payables	319	V.23	34.965.407.747	40.382.196.402
3. Short-term loans and obligations under finance	320	V.24	518.263.746.494	537.741.005.126
9. Short-term provisiosn	321	V.18	-	-
10. Bonus and welfare funds	322		142.550.993	142.550.993
II. Long-term liabilities	330		196.471.772.211	193.438.119.603

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1. Long-term trade payables	331	V.11		-
2. Long-term advances from customers	332	V.19	19.710.456.615	19.707.456.615
3. Long-term unrealized revenues	336	V.22	92.752.509.248	94.661.719.502
4. Other long-term payables	337	V.23	28.697.833.954	23.555.668.594
5. Long-term loans and obligations under finance	1 338	V.24	55.310.972.394	55.513.274.892
B. EQUITY	400		2.219.459.315.916	2.215.822.703.366
I. OWNERS' EQUITY	410	V.25	2.219.459.315.916	2.215.822.703.366
1. Owners' contributed capital	411		2.200.000.000.000	2.200.000.000.000
- Ordinary shares carrying voting rights	411a		2.200.000.000.000	2.200.000.000.000
- Preferred shares	411b		n = n = n :	3- 0.
2. Share premium	412		71.428.267	71.428.267
3. Option to convert bonds	413			-
4. Other capitals of owners	414		-	-
5. Treasury shares (*)	415		(529.920.000)	(529.920.000)
6. Asset revaluation differences	416		-	-
7. Foreign exchange differences	417		-	
8. Investment and development fund	418		33.381.940.928	33.381.940.928
9. Retained earnings	421		(13.464.133.279)	(17.100.745.829)
- Accumulated retained earnings by the end of the	421a		(17.100.745.829)	7.508.640.381
- Retained earnings of the current year	421b		3.636.612.550	(24.609.386.210)
10. Funds for capital construction investment	422		-	
II. Other funds	430		<u>.</u>	- <u>-</u>
TOTAL RESOURCES	440		3.015.223.100.677	3.049.137.891.229

**Preparers** 

**Chief Accountant** 

**CAO MANH TUAN** 

**NGUYEN THU HANG** 

Hanoi, 30 July 2025 1001012 General Director

TổNG CÔNG TY THƯƠNG MẠI HÀ NỘI CÔNG TY CỔ PHẢ

DUONG THI LAM

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## SEPARATE INCOME STATEMENT

Q2 2025

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	ITEMS	Code	Notes	Quarter 2	ter 2	Cumulative	lative
				Current year	Previous year	Current year	Previous year
1.	Gross revenue from good sold and services rendered	1	VI.26	101.236.813.795	92.025.454.871	218.774.610.750	228.337.813.113
2.	Deductions	3		I	Ī	,	,
છ	Net revenue from good sold and services rendered	10	VI.27	101.236.813.795	92.025.454.871	218.774.610.750	228.337.813.113
4	Cost of sales	11	VI.28	74.554.677.559	68.964.816.984	164.449.932.935	178.664.960.411
3	Gross profit from good sold and services rendered	20		26.682.136.236	23.060.637.887	54.324.677.815	49.672.852.702
9	Financial income	21	VI.29	19.682.054.259	13.798.527.130	37.445.181.226	29.756.840.053
7.	Financial expenses	22	VI.30	15.015.884.920	19.884.179.235	31.319.773.341	39.901.186.389
	In which: interest expenses	23		14.701.495.094	19.518.696.597	30.382.546.069	39.009.218.172
<b>∞</b>	Selling expenses	24	VI.31	7.855.914.879	6.773.479.719	15.321.577.597	15.334.638.074
9.	General and administrative expenses	25	VI.32	21.594.490.987	19.968.276.297	42.012.448.889	36.444.889.156
10.	. Operating profit	30		1.897.899.709	(9.766.770.234)	3.116.059.214	(12.251.020.864)
11.	. Other incomes	31	VI.33	1.216.306.985	128.896.727	1.216.514.170	545.579.967
12.	. Other expenses	32	VI.34	14.015	136.990.111	637.534.252	469.280.566
13.	. Other profit	40		1.216.292.970	(8.093.384)	578.979.918	76.299.401
14	14. Accounting profit before tax	20		3.114.192.679	(9.774.863.618)	3.695.039.132	(12.174.721.463)

ITEMS	Code	Notes	Quarter 2	r 2	Cumulative	lative
			Current year	Previous year	Current year	Previous year
15. Current corporate income tax expense	51	VI.35	15.967.785	41.953.532	58.426.582	84.080.475
16. Deferred corporate income tax expense	52		1	ľ		1
17. Net profit after corporate income tax	09		3.098.224.894	(9.816.817.150)	3.636.612.550	(12.258.801.938)
					/	Hanoi, 30 July 2025
Preparer			Chief Accountant		General	Director
Ch			lag		( S THƯƠNG MẠI HÀ NỘ	CH*
Cao Manh Tuan			Nguyen Thu Hang	5	STANDARD LANGE AND STANDARD PRINCE	hi Lam

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### SEPARATE CASH FLOW STATEMENT

(Indirect method)

For the period from January 01, 2025 to June 30, 2025

			Unit: VND
Items	Codes	Curent year	Previous year
I. Cash flows from operating activities	01		
1. Profit before tax		3.695.039.132	(12.174.721.463)
2. Adjustments for:			
Depreciation of fixed assets and investment properties	02	12.399.814.799	11.864.276.548
Provisions	03	-	3.941.451.065
Exchange gains, losses arising from revaluation of monetary items denominated in foreign currency	04	(244.966.785)	(2.380.852.274)
Profits, losses from investing activities	05	(16.748.545.826)	(26.427.170.509)
Interest expenses	06	30.382.546.069	39.009.218.172
Other adjustments	07	*	· ·
3. Operating profit before movements in working capital	08	29.483.887.389	13.832.201.539
Increase, decrease in receivables	09	(17.275.441.776)	(87.922.992.536)
Increase, decrease in inventories Increase, decrease in payables (excluding accrued loan interest and corporate	10	(862.691.900)	(5.469.861.693)
income tax payable)	11	(7.972.966.399)	426.325.402
Increase, decrease in prepaid expenses	12	11.623.253.924	7.776.502.403
Increase, decrease in trading securities	13	-	
Interest paid	14	(39.659.803.363)	(52.197.980.606)
Corporate income tax paid	15	(169.023.629)	(153.615.220)
Other proceeds from operating activities	16	-	-
Other payments for operating activities  Net cash generated by operating activities  II. Cash flows from investing activities	17 <b>20</b>	(24.832.785.754)	(70.926.000) (123.780.346.711)
Acquisition and construction of fixed assets and other long-term assets	21	(6.511.889.560)	(1.674.361.640)
Proceed from sales, disposal of fixed assets and other long-term assets	22	3.181.818	159.636.363
Cash outflow for lending, selling debt instruments of other entities	23	(10.300.000.000)	
Cash recovered from lending, selling debt instruments of other entities	24	44.490.000.000	-
Payments for investments in other entities	25	(45.698.920.000)	(3.513.000.000)
Proceeds from disposal of investments in other entities	26	Ξ.	*
Interest earned, dividends and profits received	27	48.441.956.495	36.661.609.031

Items	Codes	Curent year	Previous year
Net cash flows from investing activities	30	30.424.328.753	31.633.883.754
III. Cash flows from financing activities			
Proceeds from share issuance, capital contribution	31	<b>-</b>	
Repayments of capital contributions to owners and	32	, -	
Drawdown of borrowings	33	499.042.934.260	488.687.694.319
Repayments of borrowings	34	(519.092.462.156)	(399.282.939.508)
Repayments of finance lease	35	e <b>.</b>	
Dividends, profits paid to shareholders	36	-	-
Net cash flows from financing activities	40	(20.049.527.896)	89.404.754.811
Net cash flows during the year $(50 = 20+30+40)$	50	(14.457.984.897)	(2.741.708.146)
Cash and cash equivalents at the beginning of year	60	51.757.199.535	32.740.474.916
Effect of exchange rate fluctuations on cash and cash equivalents	61	103.912.319	42.889.441
Cash and cash equivalents at the yend of the year $(70 = 50+60+61)$	70	37.403.126.957	30.041.656.211

Preparer

Chief Accountant

CAO MANH TUAN

NGUYEN THU HANG

Hanoi, 30 July 2025

TổNG CÔNG TY

THƯƠNG MẠI HÀ NỘ

CÔNG TY CỔ PHẦN

DUONG THI LAM

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### NOTES TO THE SEPARATE FINANCIAL STATEMENTS

Q2 2025

### I. OPERATION FEATUES

### 1. Ownership form

Hanoi Trade Corporation - Joint Stock Company is an equitized enterprise from Hanoi Trade Corporation. The Corporation operates under Business Registration Certificate No. 0100101273, 35th change dated Mar 5, 2025 issued by Hanoi Department of Fiance

Accordingly, the Corporation's charter capital is: 2,200,000,000 VND (Two thousand two hundred billion

The Corporation is headquartered at No. 30-40 Le Thai To, Hoan Kiem Ward, Hanoi City.

### 2. The Corporation operates in the fields of production, commercial business, and real estate.

### 3. Business profession:

- Wholesale of food and beverages;
- Wholesale of machinery, electrical equipment, electrical materials (generators, electric motors, wires and other equipment used in electrical circuits); Wholesale of machinery, equipment and spare parts for textile, garment and footwear machines:
- Wholesale of domestic tobacco products and pipe tobacco.
- Wholesale of electronic and telecommunications equipment and components;
- Wholesale of other household appliances (Except pharmaceuticals).
- Wholesale of computers, peripherals and software.
- Retailing of food, beverages, domestic tobacco products, and waterpipe tobacco accounts for a large proportion of general stores.
- Other retail in general stores.
- Retail of computers, peripherals, software and telecommunications equipment in specialized stores.
- Retailing of fabrics, wool, yarn, sewing threads and other textiles in specialized stores.
- Retailing of hardware, paint, glass and other installation equipment in the construction of specialized stores
- Wholesale of fabrics, ready-made garments, shoes.
- Production of paper and cardboard packaging.
- Retailing of domestic food, beverages, tobacco products. Pipe tobacco in specialized stores.
- Producing wooden packaging, producing animal, poultry and aquatic feed, producing shoes, sugar, short-term accommodation services, transporting goods by inland waterways;
- Retail sale of household electrical appliances, beds, cabinets, tables, chairs and similar furniture, lamps and electric light sets, other household appliances not elsewhere classified in specialized stores.
- Bán lẻ sách, báo, tạp chí văn phòng phẩm trong các cửa hàng chuyên doanh.Retailing books, newspapers, magazines and stationery in specialized stores.
- Retailing gold, silver, precious and semi-precious stones, and jewelry in specialized stores;

### 4. The Corporation's organizational structure at the time of reporting includes:

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### **Board of Directors**

Mr Nguyen Thai Dung Chairman of the Board of Directors;
Mrs Tran Thi Tuyet Nhung Member of the Board of Director
Mrs Tran Hue Linh Member of the Board of Director

### **Board of Supervisors**

Mrs Nguyen Hong Hai Head of the Board of Supervisors
Mrs Vu Thi Quynh Trang Member of Supervisory Board
Mr Nguyen Trong Hien Member of Supervisory Board

### **Board of Management**

Mrs Duong Thi Lam
General Director dismissed on 01 March 2025

Mrs Duong Thi Lam
General Director appointed on 01 March 2025

Deputy General Director dismissed on 01 March 2025

Mrs Do Tue Tam
Deputy General Director

Mr Le Anh Tuan
Deputy General Director

### Chief Accountant

Mrs Duong Thi Lam Chief Accountant dismissed on 15 January 2025

Mrs Nguyen Thu Hang Chief Accountant appointed on 15 January 2025

5 Normal production and business operating cycle: business operating cycle is 12 months

### 6 List of affiliated units of the Corporation

Company in Hung Yen province

	Unit name	Headquarters
1	Corporation Office	30-40 Le Thai To, Hoan Kiem Ward, Hanoi
2	Branch of Hanoi Trading Corporation - Joint Stock Company - Northern Import-Export Center	30-40 Le Thai To, Hoan Kiem Ward, Hanoi
3	Trung tâm kinh doanh hàng miễn thuế	C4 - Giang Vo, Ha Noi
4	Branch of Hanoi Trading Corporation - Joint Stock Company - Hapromart supermarket business center	30-40 Le Thai To, Hoan Kiem Ward, Hanoi
5	North Thang Long Wholesale Market Business	Hai Boi, Dong Anh, Ha Noi
6	Southern wholesale market business center	Den Lu, Hoang Mai, Ha Noi
7	Branch of Hanoi Trade Corporation Branch - Joint Stock Company - Export Processing Center	Group 47, Dong Anh town, Ha Noi
8	Branch of Hanoi Trading Corporation - Joint Stock Company in Ho Chi Minh City	77 - 79 Pho Duc Chinh, 1 Ward, Ho Chi Minh city
9	Thuong Dinh market business center	Thuong Dinh, Thanh Xuan, Ha Noi
10	Branch of Hanoi Trading Corporation - Joint Stock Company in Dong Thap province	Group 10, Tan Thuan B Hamlet, Tan Duong Commune, Lai Vung District, Dong Thap Province
11	Branch of Hanoi Trading Corporation - Joint Stock	Trai Residential Group, Di Su Ward, My Hao

Town, Hung Yen Province

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### II. ACCOUNTING PERIOD AND ACCOUNTING CURRENCY

The Corporation's accounting period is based on the calendar year, starting on January 1 and ending on December 31 every year.

he currency used in accounting is Vietnamese Dong ("VND"), accounting is based on the principle of historical cost, in accordance with the Accounting Law, accounting standards, Vietnamese corporate accounting regime and other regulations. Legal regulations related to the preparation and presentation of consolidated financial statements.

### III. III. ACCOUNTING STANDARDS AND SYSTEM APPLIED

### 1. 1. Accounting system

The Corporation applies the corporate accounting regime issued according to Circular 200/2014/TT-BTC dated December 22, 2014 of the Ministry of Finance guiding the corporate accounting regime and Circular No. 53/2016/TT -BTC dated March 21, 2016 of the Ministry of Finance amending and supplementing a number of articles of Circular 200/2014/TT-BTC.

### 2. Applied accounting form: The Corporation applies computerized accounting software.

### 3. Declaration of compliance with Accounting Standards and Accounting Regime:

The Board of Directors of Hanoi Trading Corporation declares that the General Financial Statements are prepared and presented in accordance with Vietnamese Accounting Standards, Vietnamese Enterprise Accounting Regime and relevant legal regulations. to the preparation and presentation of issued financial statements in accordance with the characteristics of production and business activities of the Corporation.

### IV. APPLICABLE ACCOUNTING POLICIES

The following are the main accounting policies that the Corporation has applied to record books and prepare consolidated financial statements:

### 1. Exchange rates applied in accounting:

Economic transactions arising in foreign currency are accounted for at the actual exchange rate of the transaction bank at the time the transaction arises. At the end of the period, cash assets and liabilities denominated in foreign currencies are converted at the buying exchange rate of the commercial bank where the Corporation opens its account on the end of the accounting period.

### 2. Principles for recording cash and cash equivalents:

### Principles for determining amounts:

Cash is a general indicator that reflects all available cash of the Corporation in the report, including cash in the enterprise's fund, demand deposits in banks, recorded and reported in Vietnamese Dong. Vietnam ("VND"), in accordance with the provisions of Accounting Law No. 03/2003/QH11 dated June 17, 2003.

### Principles for determining cash equivalents:

Cash equivalents are short-term investments with a maturity of no more than 3 months from the date of investment, are easily convertible into a known amount of cash and have no risk of conversion into cash. at the time of reporting, in accordance with the provisions of Vietnamese Accounting Standard No. 24 - Cash flow reporting.

### 3 Principles of accounts receivable accounting:

Receivables are amounts that can be recovered from customers or other entities. Receivables include accounts receivable from customers and other receivables. Receivables are presented at book value less provisions for doubtful debts. Accounts receivable must not be recorded higher than the value to be recovered.

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Receivables from customers: reflects debts receivable and the payment status of debts receivable from the business to customers regarding proceeds from sales of products, goods, investment real estate, fixed assets, and financial investments., providing services.

Internal receivables: reflects receivables and the payment situation of receivables between the enterprise and its subordinate units or between subordinate units.

Other receivables: reflects receivables beyond the scope reflected in customer receivables, internal receivables and the payment situation of these receivables.

Receivables from customers, internal receivables, and other receivables at the time of reporting, based on the remaining term of the receivables, if:

With a collection or payment period of no more than 12 months (or within one production and business cycle) is classified as short-term.

• Having a collection or payment term of more than 12 months (or within a production and business cycle) is classified as long-term.

At the time of preparing the Financial Statement, receivables denominated in foreign currency are re-evaluated according to the actual exchange rate of the commercial bank where the enterprise appoints the customer to pay.

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### 4 Principles for recording inventory:

Principles for evaluating inventory and methods for determining the value of ending inventory:

\* Inventories are determined on the basis of cost. Original cost of inventory includes: Purchase costs, processing costs and other directly related costs incurred to bring the inventory to its current location and condition.

### Unaccounted costs and original cost of inventory:

- Trade discounts and rebates due to improperly purchased goods.
  - Raw material costs, labor costs and other production and business costs arise above normal levels
  - Inventory preservation costs exclude inventory preservation costs necessary for the next production process and inventory preservation costs incurred during the purchasing process
- Sales expenses.

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- Business management costs.

Method for determining the value of inventory at the end of the period: Value of inventory at the end of the period = Value of inventory at the beginning of the period + Value of goods imported during the period - Value of goods exported during the period. (Inventory price calculation method is based on the Weighted Average method).

General inventory accounting method: According to the regular declaration method.

Method for determining the value of unfinished products at the end of the period: Unfinished production and business costs are gathered according to each unfinished project or revenue that has not been recorded, corresponding to the volume of unfinished work at the end of the period.

Principles of accounting and depreciation of fixed assets:

Principles for recording tangible fixed assets:

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Fixed assets are initially recorded at cost. During the course of operations, the Company's fixed assets are accounted for according to three criteria: original price, accumulated depreciation and remaining value.

The original cost of a fixed asset is determined as the entire cost that the unit has spent to acquire that asset up to the time the asset is placed in a ready-to-use position.

Vietnamese accounting standards No. 03 - Tangible fixed assets, Circular 200/2014/TT-BTC dated December 22, 2014. 2014 of the Ministry of Finance guiding the corporate accounting regime, Circular 45/2013/TT-BTC dated April 25, 2013 guiding the management, use and deduction regime Depreciation of fixed assets and Circular 147/2016/TT-BTC dated October 13, 2016 on amending and supplementing a number of articles of Circular 45/2013/TT-BTC dated April 25, 2013.

### Depreciation method for intangible fixed assets:

The recognition of intangible fixed assets and depreciation of intangible fixed assets is carried out in accordance with Vietnamese Accounting Standards No. 04 - Intangible fixed assets, Circular 200/2014/TT-BTC dated December 22, 2014 of Ministry of Finance guides corporate accounting regime, Circular 45/2013/TT-BTC dated April 25, 2013 of the Ministry of Finance guides management regime management, use and depreciation of fixed assets and Circular 147/2016/TT-BTC dated October 13, 2016 of the Ministry of Finance on amending and supplementing a number of articles of Circular 45/2013/TT-BTC on April 25, 2013.

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Intangible fixed assets are recorded at their original cost and are reflected on the Balance Sheet according to the criteria of original price, accumulated depreciation and residual value.

### 7. Principles of recognition and depreciation methods of investment real estate

### Nguyên tắc ghi nhận bất động sản đầu tư

Investment real estate of the Corporation is real estate held by the Corporation for the purpose of earning profits from operating leases. Investment real estate for lease is stated at cost less accumulated depreciation.

The original cost of purchased investment real estate includes the purchase price and directly related costs such as related legal consulting service fees, registration fees and other related transaction costs. The original price of self-built investment real estate is the final settlement value of the project or directly related costs of the investment real estate.

### Depreciation method of investment real estate

Rental investment properties are depreciated using the straight-line method over an estimated useful life equivalent to fixed assets of the same type.

### 8. Principles for recording construction in progress costs

Construction in progress costs are investment costs of construction projects recorded at original cost. This cost includes necessary costs to form assets including construction costs, equipment, other costs and related interest costs in accordance with the Corporation's accounting policies. These costs will be converted to the original cost of fixed assets according to the provisional price (if there is no approved settlement) when the assets are handed over for use.

According to the State's regulations on construction investment management, depending on management decentralization, the settlement value of completed basic construction works needs to be approved by competent authorities. Therefore, the final value of the value of capital construction works may change and depends on the settlement approved by the competent authorities.

### 9. Principles of accounting for prepaid expenses

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Prepaid expenses include actual costs incurred but related to production and business activities of many accounting periods, including: Cost of tools, equipment, circulating packaging, and other expenses Other prepaid fees serve business activities of many accounting periods

### 10. Principles of accounting for liabilities

Liabilities are payments to suppliers and others. Liabilities include accounts payable to suppliers and other payables. Liabilities are tracked in detail according to the original term, remaining term at the time of reporting, payable objects, payable currency and other factors according to the Corporation's management needs. The classification of payables as payables to sellers, internal payables, and other payables is done according to the principle:

- -Payables to sellers include commercial payables arising from buy-sell transactions, including payables upon import through consignees;
- Internal payables include payables between superior units and subordinate units without dependent accounting legal status;
- Other payables include non-commercial payables, not related to transactions of buying, selling or providing goods and services.

The Corporation, based on the remaining term at the time of reporting, classifies liabilities as long-term or short-term.

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Liabilities recorded are not lower than payment obligations. Liabilities denominated in foreign currency are reevaluated by the Corporation according to the foreign currency selling rate of the commercial bank where the Corporation regularly has transactions.

### 11. Principles for recording loans and financial lease liabilities

Loans and financial lease debt are tracked in detail on repayment terms. Amounts with a repayment period of more than 12 months from the date of preparation of the Financial Statements are presented as long-term loans and financial lease debt. Amounts due within the next 12 months from the date of preparation of the Financial Statements are presented as short-term loans and financial lease liabilities.

Loans and debts in foreign currency are converted into accounting currency according to the actual exchange rate at the time of arising.

### Principle of capitalization of borrowing costs

- . Borrowing costs directly related to construction investment or production of unfinished assets are included in the value of that asset (capitalized), including loan interest, allocation of discounts Discount or premium when issuing bonds, additional costs incurred related to the loan procedure process.
- · Capitalization of borrowing costs will be suspended during periods when construction investment or work in progress is interrupted, unless such interruption is necessary.
- · Capitalization of borrowing costs will cease when the principal activity is necessary to prepare the uncompleted asset for use or sale. Borrowing costs incurred will then be recorded as production and business costs in the period in which they arise.
- · Income arising from temporary investment or separate loan capital while waiting to be used for the purpose of acquiring unfinished assets must be recorded as a deduction (-) in borrowing costs when capitalized.
- · Borrowing costs capitalized during the period must not exceed the total borrowing costs incurred during the period. Loan interests and discounted or premium allocations capitalized in each period must not exceed the actual loan interest amount incurred and the discount or premium allocation in that period.

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### 12. Principles for recording payable expenses

Payable expenses include loan interest, construction costs, and other payable expenses. The costs of construction projects and design consultation have been included in the actual estimates, but not enough records and documents have been collected because the construction projects are far away and scattered in many areas. into production and business costs in the period to ensure the principle of compatibility between revenue and costs. The basis for determining the value of the payable costs of construction works is the temporarily calculated value of the project or the temporary record of volume determination, the basis for determining the value of the payable costs of apartment design consulting activities. Based on the contract and the completed work. When those costs arise, if there is a difference with the deducted amount, the accountant will add or record a decrease in costs corresponding to the difference.

### 13. Principles and methods of recording revenue and other income:

The Corporation's revenue during the period includes real estate business revenue, trade revenue, service revenue and revenue from deposit interest

### Sales revenue is recognized when the following conditions are simultaneously met:

- The majority of the risks and rewards incidental to ownership of the product or goods have been transferred to the buyer;
- The Company no longer holds the right to manage the goods such as: the owner of the goods or the right to control the goods
- Revenue is determined relatively reliably;
- The Company has obtained or will receive economic benefits from the sales transaction;
- Identify the costs associated with the sales transaction

Real estate business revenue is recognized when the transfer contract or lease contract has been signed by both parties and the premises are handed over.

### Revenue from service provision:

Recognized when the outcome of that transaction can be determined reliably. In case the provision of services involves multiple periods, revenue is recognized in the period according to the results of the work completed on the balance sheet date of that period. The result of a service provision transaction is determined when the following conditions are met:

- Revenue is determined relatively reliably;
- There is a possibility of deriving economic benefits from the transaction providing that service;
- · Determine the work completed on the balance sheet date
- Determine the costs incurred for the transaction and the costs to complete the service provision transaction;
- The completed work of providing services is determined according to the method of evaluating completed work.

### Revenue from financial activities

Revenue arising from interest, dividends, shared profits, realized exchange rate differences and other financial revenue is recorded when the following two (2) conditions are simultaneously satisfied:

- There is a possibility of obtaining economic benefits from that transaction
- Revenue is determined relatively reliably.

Interest revenue is recognized on the basis of time and actual interest rate.



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Other income: other income outside of production and business activities includes: income from sale and liquidation of fixed assets, differences in revaluation of assets contributed as capital, fines, compensation and other revenues enter another.

### 14. Principles of accounting for cost of goods sold

Cost of goods sold is recorded according to actual revenue in accordance with revenue generated during the year and ensures the principle of prudence. The cost of direct materials consumed in excess of normal levels, labor costs, and fixed general production costs are not allocated to the value of warehoused products (after deducting compensation, if any).

### 15. Principles of financial cost accounting

Financial costs include: Loan interest. Specifically as follows:

- Interest is recorded according to the actual amount incurred based on the loan balance and actual loan interest rate each period (except for capitalized borrowing costs);

### 16. Principles and methods for recording sales expenses and business management expenses:

Selling expenses and corporate management expenses are expenses that reflect the costs of distributing products and goods, providing services to the market and general management of the Corporation. arising during the accounting period, including:

- Salary costs for employees of the sales department and business management department (salaries, wages, allowances...); social insurance, health insurance, union dues, unemployment insurance for sales staff and business management staff;
- -Cost of office materials and labor tools; Depreciation of fixed assets used for sales and business management departments; land rent, license tax; services purchased from outside (electricity, water, telephone, fax, property insurance, fire and explosion...); Other monetary expenses (receiving guests, customer conferences...)

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### V. ADDITIONAL INFORMATION FOR ITEMS PRESENTED ON THE BALANCE SHEET

Unit: VND

			Onii: VND
1.	Cash and Cash equivalents	Ending balance	Beginning balance
	Cash on hand	1.499.770.351	1.292.395.971
	Bank demand deposits	27.903.356.606	47.986.731.672
	Transferring money	=	2.478.071.892
	Cash equivalents	8.000.000.000	/-
	Total	37.403.126.957	51.757.199.535
2.	Short-term financial investments	Ending balance	Beginning balance
	Held-to-maturity investments	-	-
	Total	-	
3.	Trade receivables	Ending balance	Beginning balance
	Short-term trade receivables	291.543.604.463	287.583.935.805
	Long-term trade receivables	7.428.249.307	7.624.765.257
	Total	298.971.853.770	295.208.701.062
4.	Short-term advances to suppliers	Ending balance	Beginning balance
	Total	326.132.265.878	324.884.763.063
5.	Receivables for current loans	Ending balance	Beginning balance
	Short - term receivables for current loans	140.042.969.710	174.232.969.710
	Long - term receivables for current loans	-	4
	Total	140.042.969.710	174.232.969.710
6.	Other receivables	Ending balance	Beginning balance
	Other short-term receivables	461.192.019.486	481.290.087.776
	Other long-term receivables	1.102.796.640	1.100.631.600
	Deposit	1.102.796.640	1.100.631.600
	Receivable from equitization	-	-
	Total	462.294.816.126	482.390.719.376

7.	Inventories	Ending b	alance	Beginning balance	
		Giá gốc	Dự phòng	Giá gốc	Dự phòng
	Goods in transit	-	-		
	Raw Material	195.725.172	-	1.368.793.112	•
	Tools and supplies	-	•	-	_
	Work in progress	<u>=</u> 1	<b>E</b>	25.000.000	-
	Finished goods	9.909.374.826	5 <del>75</del> €	9.484.947.402	-

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Total	31.868.924.127	-	31.318.815.465	-
Real estate goods	1.210.933.333		1.210.933.333	u <u></u>
Goods sent for sale		-	*	-
Goods	20.552.890.796	=	19.229.141.618	-

The value of inventory is used as mortgage or pledge to secure payable debts:

None

Other short-term assets	Ending balance	Beginning balance
Short-term prepayments	13.286.232.001	13.049.229.612
Value added tax deductibles	11.767.202.901	11.213.702.932
Taxes and other receivables from the State budget (*)	588.459.941	477.862.894
Total	25.641.894.843	24.740.795.438

### (\*) Taxes and other receivables from the State budget:

	Beginning balance	Payable during the year	Paid during the year	Ending balance
Corporate income tax	315.186.938	58.426.582	169.023.629	425.783.985
Import and export duties				=
Value added tax	=			~
Special consumption tax	i <del>a</del>			~
Personal income tax	18	35.604.534	35.604.534	~
Land rent	6.411.015			6.411.015
Other taxes	156.264.941			156.264.941
Total	477.862.894	94.031.116	204.628.163	588.459.941

### 9. Tangible fixed assets < Details in Appendix No. 01>

### 10. Increases, decreases in intangible assets

	Land use rights	Computer Software	Total
Cost		-	
Opening balance	45.845.913.581	2.903.678.430	48.749.592.011
Additions			<b>4</b> 3
Another increases	-		(a) <b>≅</b> 0
Another decreases		, <del>=</del> 1,	
Liquidation and sale	-	_	
Closing balance	45.845.913.581	2.903.678.430	48.749.592.011
Accumulated amortisation			
Opening balance	31.243.704	2.903.678.430	2.934.922.134
Depreciation during the period			: <del>"</del>
Liquidation and sale			
Another decreases	_ =		_ <del></del> 8
Closing balance	31.243.704	2.903.678.430	2.934.922.134
Net book value			

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	Opening balance Closing balance		45.814.669.877 45.814.669.877	-	45.814.669.877 45.814.669.877
11.	Increases, decreases in investment	properties			
		Beginning balance	Increased during the period	Decreased during the period	Ending balance
	a) Rental real estate				
	Cost	131.527.016.822			131.527.016.822
	- Land use rights	97.669.924.568	<b>I</b>		97.669.924.568
	- Infrastructure	33.857.092.254	· · ·	=	33.857.092.254
	Accumulated Depreciation	37.020.604.687	1.836.917.766		38.857.522.453
	- Land use rights	19.129.697.942	1.374.024.384		20.503.722.326
	- Infrastructure	17.890.906.745	462.893.382	-	18.353.800.127
	Net book value	94.506.412.135		-	92.669.494.369
	- Land use rights	78.540.226.626	₩=		77.166.202.242
	- Infrastructure	15.966.185.509	-	-	15.503.292.127
12.	Long-term assets in progress			Ending balance	Beginning balance
	Le Chi housing and auxiliary area pr	roject, Gia Lam, Hano	i i	546.895.305.236	546.582.721.998
	Total			546.895.305.236	546.582.721.998
13.	Construction in progress			Ending balance	Beginning balance
	Total			302.067.634.707	300.450.040.522
14.	Investments in subsidiaries (Detai		- 000		
15.	Investment in associates, affiliates	s (Details in Appendi	ix No. 02)		
16.	Equity investments in other entiti	es (Details in Appen	dix No. 02)		
17.	Long-term prepayments			Ending balance	Beginning balance
	Long-term prepayments			94.533.748.816	106.394.005.129
	Total			94.533.748.816	106.394.005.129
18.	Short-term trade payables		3	Ending balance	Beginning balance
	Total			14.438.823.290	14.026.066.358
19.	Advances from customers			Ending balance	Beginning balance
	Short-term advances from custome	rs		838.301.033	2.702.568.219
	Long-term advances from custome			19.710.456.615	19.707.456.615
	Total			20.548.757.648	22.410.024.834
20.	Taxes and amounts payable to th	e State budget			
20.	ranco una amounto payable to th	Beginning balance	Amount payable during the period	Amount paid during the period	Ending balance

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	Value added tax	27.039.596.773	6.270.728.764	29.697.435.218	3.612.890.319
	Special consumption tax	1.981.421	5.388.017	6.479.029	890.409
	Import and export duties		94.884.444	94.884.444	s :=
	Personal income tax	72.532.566	600.200.228	622.056.391	50.676.403
	Corporate income tax	-			-
	Land rent	* -	3.731.779.804	3.731.779.804	-
	Other taxes	- 1	104.000.000	104.000.000	· · · · · · · · · · · · · · · · · · ·
	Other taxes	-			-
	Total	27.114.110.760	10.806.981.257	34.256.634.886	3.664.457.131
21.	Short-term accrued expenses	Ending l	oalance	Beginning	g balance
		Value	Capable of repaying debt	Value	Capable of repaying debt
	Other accruals	14.171.659.883	14.171.659.883	4.069.441.910	4.069.441.910
	Total	14.171.659.883	14.171.659.883	4.069.441.910	4.069.441.910
22.	Unrealized revenues		_	Ending balance	Beginning balance
	Short-term unrealized revenues			10.414.754.071	8.900.295.079
	Long-term unrealized revenues			92.752.509.248	94.661.719.502
	Total		-	103.167.263.319	103.562.014.581
23					
20.	Other current payables		_	Ending balance	Beginning balance
20.	Other current payables Short-term other current payables			Ending balance 34.965.407.747	Beginning balance 40.382.196.402
25.	17 2		_	7/	
25.	Short-term other current payables		-	34.965.407.747	40.382.196.402
	Short-term other current payables Long-term other current payables	re leases	-	34.965.407.747 28.697.833.954	40.382.196.402 23.555.668.594
	Short-term other current payables Long-term other current payables Total		-	34.965.407.747 28.697.833.954 63.663.241.701	40.382.196.402 23.555.668.594 63.937.864.996
	Short-term other current payables Long-term other current payables Total  Loans and obligations under finance	nder finance leases	-	34.965.407.747 28.697.833.954 63.663.241.701 Ending balance	40.382.196.402 23.555.668.594 63.937.864.996 Beginning balance

### 25. OWNERS' EQUITY: Reconciliation table of equity fluctuations

<Details in Appendix No. 03>

Revenue deductions

### VI. ADDITIONAL INFORMATION FOR ITEMS PRESENTED ON THE INCOME STATEMENT <Unit: VND>

26.	Gross revenue from good sold and services rendered	Current period	Previous period
	Sales revenue	61.649.038.289	49.008.130.480
	Revenue from providing services and finished products	39.276.489.890	42.576.110.039
	Real estate business revenue	311.285.616	441.214.352
	Total	101.236.813.795	92.025.454.871
		·	

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ī	Frade discount	-	-
	Sales returned	-	-
	Reduced sales price		<u>=</u>
, ,	Net revenue from good sold and ervices rendered	Current period	Previous period
F	Revenue from finished goods sold	61.649.038.289	49.008.130.480
F	Revenue from service provision	39.276.489.890	42.576.110.039
F	Real estate business revenue	311.285.616	441.214.352
	Total	101.236.813.795	92.025.454.871
28. (	Cost of sales	Current period	Previous period
(	Cost of goods sold	49.684.285.832	41.653.366.128
(	Cost of services and finished products provided	24.638.945.036	27.080.004.165
	Cost of real estate business	231.446.691	231.446.691
F	Recorded reductions in cost of capital	-	_ H
	Total	74.554.677.559	68.964.816.984
			-
29.	Financial income	Current period	Previous period
I	nterest on deposit, margin	2.985.599.222	3.655.488.954
I	nterest on exchange rate difference	1.057.805.406	1.770.199.544
I	Dividends and profits are distributed	6.880.307.163	6.190.082.192
F	Profits from business cooperation	8.758.342.468	1.751.742.741
(	Other revenue from financial activities		431.013.699
	Total	19.682.054.259	13.798.527.130
30.	Financial expenses	Current period	Previous period
	Loan interest expenses	14.701.495.094	19.518.696.597
	Provision for devaluation of trading securities and investment losses		-
	Exchange rate difference loss	314.389.826	365.482.638
(	Other financial expenses	-	<b>=</b> 1
	Total	15.015.884.920	19.884.179.235
31.	Selling expenses	Current period	Previous period
I	Employee expenses	2.399.831.291	2.558.273.197
	Cost of packaging materials	172.927.660	158.771.500
	Cost of tools and supplies	291.662.132	235.363.619
	Fixed asset depreciation expense	315.655.447	390.168.054
(	Cost of hired services	3.967.183.036	2.423.685.384
(	Other costs	708.655.313	1.007.217.965
	Total	7.855.914.879	6.773.479.719

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32.	General and administrative expenses	Current period	Previous period
	Employee expenses	5.723.182.170	5.908.584.861
	Material costs	15.632.059	40.501.542
	Cost of office supplies	144.008.668	256.207.317
	Fixed asset depreciation expense	1.176.564.619	1.309.369.577
	Taxes, charges and fees	302.764.458	341.006.490
	Cost of hired services	1.839.874.587	2.617.127.869
	Setting up provisions for bad debts	i <del>u</del>	3.941.451.065
	Other costs	12.392.464.426	5.554.027.576
	Total	21.594.490.987	19.968.276.297
			150
33.	Other incomes	Current period	Previous
	Liquidation of fixed assets, tools and equipment	3.181.818	
	Other incomes	1.213.125.167	128.896.727
	Total	1.216.306.985	128.896.727
34.	Other expenses	Current period	Previous period
	Residual value of fixed assets, liquidated tools and equipment	•	136.986.083
	Other expenses	14.015	4.028
	Total	14.015	136.990.111
35.	Current corporate income tax expenses	Current period	Previous period
	Corporate income tax must be paid	15.967.785	41.953.532

Preparer

Chief accountant

**CAO MANH TUAN** 

**NGUYEN THU HANG** 

Hanoi, 30 July 2025

THƯƠNG MẠI HÀ MẬT- C CÔNG TY CỔ PNẨN

ADUONG THI LAM

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Appendix No. 01: Tangible fixed assets

			(1)			
	Buildings and structures	Machinery and equipment	Motor vehicles	Office equipment	Othes	Total
Cost	The second secon					
Opening balance	708.793.627.558	26.390.249.026	6.773.302.741	2.554.798.221	2.674.122.035	747.186.099.581
Buy during the period	4.047.062.975				49.120.000	4.096.182.975
Basic construction completed	798.112.400					798.112.400
Other increase						1
Liquidation and sale				50.000.000		50.000.000
Other decrease						1
Closing balance	713.638.802.933	26.390.249.026	6.773.302.741	2.504.798.221	2.723.242.035	752.030.394.956
Accuumulated depreciation						
Opening balance	254.930.381.924	7.409.384.795	5.080.725.583	1.962.694.625	1.523.167.873	270.906.354.800
Depreciation during the period	9.545.311.913	829.192.746	117.360.504	52.561.416	18.470.454	10.562.897.033
Other increase						1
Liquidation and sale				50.000.000		50.000.000
Other decrease						1
Closing balance	264.475.693.837	8.238.577.541	5.198.086.087	1.965.256.041	1.541.638.327	281.419.251.833
Net book value						
Opening balance	453.863.245.634	18.980.864.231	1.692.577.158	592.103.596	1.150.954.162	476.279.744.781
Closing balance	449.163.109.096	18.151.671.485	1.575.216.654	539.542.180	1.181.603.708	470.611.143.123



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### Appendix No. 02: Long-term financial investments

### I Investments in subsidiaries

Company	Proportion (%)	Ending balance	Beginning balance
Hapro Vodka Joint Stock Company	54,58%	12.296.331.337	12.296.331.337
Hapro Handicrafts Import Export and Trader Tourism Joint Stock Company	52,50%	711.610.898	711.610.898
Binh Phuoc Cashew Production Processing Import Export Joint Stock Company	83,69%	44.135.128.820	44.135.128.820
Hanoi Trade Infrastructure Development Investment Joint Stock Company	92,41%	48.566.301.620	22.010.856.700
Bac Giang Trade Infrastructure Development Investment Joint Stock Company	60,97%	17.344.555.080	, -1
Hai Duong Technology Joint Stock Company	54,13%	16.385.000.000	16.385.000.000
Total		139.438.927.755	95.538.927.755

### II Investment in associates, affiliates

	Proportion (%)	Ending balance	Beginning balance
Chu Dau Ceramic Joint Stock Company	30,00%	7.167.297.628	7.167.297.628
Livestock Production and Trading Joint Stock Company An Phu Hung Import Export Trading Joint Stock	42,33%	7.479.953.666	7.479.953.666
Company	40,00%	4.000.000.000	4.000.000.000
Hapro Information Joint Stock Company	26,77%	739.026.324	739.026.324
Long Bien Joint Stock Company	30,94%	8.888.625.561	8.888.625.561
Asia Tower Company Limited	40,00%	18.496.560.817	18.496.560.817
Hanoi Agricultural Import Export Service Joint Stock Company	42,38%	22.261.258.758	22.261.258.758
Trang Thi Hotel Joint Stock Company	30,00%	3.000.000.000	3.000.000.000
Hanoi Trade and Tourist Development Joint Stock Company	40,00%	1.304.547.750	1.304.547.750
Buoi Market Services and Trading Investment Joint Stock Company	30,00%	15.132.143.040	15.132.143.040

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Total	verili Serili		130.932.302.987	130.932.302.987
Thuy Ta Joint Stock Company		30,00%	7.018.145.667	7.018.145.667
Thuy Ta Food Joint Stock Company		30,00%	7.018.145.668	7.018.145.668
Hanoi FoodStuff Joint Stock Company		20,00%	28.426.598.108	28.426.598.108

### III Equity investments in other entities

	Proportion (%)	Ending balance	Beginning balance	
Hanoi Trading Service Fashion Joint Stock Company	15,00%	17.154.346.367	17.154.346.367	
VNN Trading and Investment Joint Stock Company	6,11%	1.295.000.000	1.295.000.000	1012
Hanoi Milk Joint Stock Company	0,50%	788.160.603	788.160.603	.: CÔNG
Global Property Investment Corporation	2,40%	32.203.288.931	30.404.368.931	MAIH
Construction Investment And Trading - Cointra Join Stock Company	t 10,00%	1.000.000.000	1.000.000.000	ÊM-T
Trang Tien Investment and Trading Company Limited	10,00%	10.065.485.897	10.065.485.897	
Chu Dau Hai Duong Porcelain Ceramics Joint Stock Company	2,67%	-	, <u>-</u>	
Tan My Production Trading and Services Joint Stock Company	5,57%	7.082.706.930	7.082.706.930	
Nga Tu So Market Trade Center Joint Venture		5.550.000.000	5.550.000.000	
LANG YEN TRADING JOINT STOCK COMPANY	5,00%	2.108.484.054	2.108.484.054	
Viet Ha Cashew Import Export Joint Stock Company	5,00%	=	=	
Total		77.247.472.782	75.448.552.782	

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Appendix No. 03: Owners' equity

Movement in owner's equity

								Unit: VND
	Owners' contributed capital	Share capital surplus	Treasury shares	Exchange rate difference	Investment and development fund	Retained earnings	investment capital for basic construction	Total
Prior year's opening balance	2.200.000.000.000	71.428.267	(529.920.000)	1	33.381.940.928	7.508.640.381	1	2.240.432.089.576
- Capital increase during the period			1				1	
Profit for the year	1			1	1		1	1
Distributions to bonus and welfare fund	•		1	1			ı	ı
+ Deduction for development investment fund								I
+ Deduction to reward and welfare fund								
+ Dividends paid by cash								•
Loss for the year			•			(24.609.386.210)		(24.609.386.210)
Other decreases	•		1				1	•
Prior year's closing balance	2.200.000.000.000	71.428.267	(529.920.000)	ı	33.381.940.928	(17.100.745.829)	1	2.215.822.703.366
Current year's opening balance	2.200.000.000.000	71.428.267	(529.920.000)	-	33.381.940.928	(17.100.745.829)	1	2.215.822.703.366
- Capital increase during the period				I			1	1
Profit for the year	1		1	ı	1			1
Other increases	1			ı	E		ľ	
Distributions to bonus and welfare fund	1 1		1	ľ		Ţ	,	
Loss for the year			ı			3.636.612.550		3.636.612.550
Other decreases	1			0			1	1
Current year's closing balance	2.200.000.000.000	71.428.267	(529.920.000)	1	33.381.940.928	(13.464.133.279)	1	2.219.459.315.916